## Message Text

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**ACTION NEA-10** 

INFO OCT-01 ISO-00 EB-07 XMB-02 AID-05 COME-00 TRSE-00

OMB-01 CIAE-00 INR-07 NSAE-00 (ISO)W

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P 060940Z JUL 76

FM AMEMBASSY ALGIERS

TO SECSTATE WASHDC PRIORITY 4819

CONFIDENTIAL SECTION 1 OF 2 ALGIERS 1690

E.O. 11652: GDS TAGS: ECON, AG

SUBJECT: EXIMBANK VISIT TO ALGERIA

- 1. SUMMARY: DURING 10-DAY VISIT TO ALGERIA, U.S.
  EXIMBANK DELEGATION WAS TOLD THAT ALGERIA SCALING DOWN
  EXPECTATIONS FOR SECOND HALF OF DEVELOPMENT PLAN, ALTHOUGH
  MANY MAJOR PROJECTS WOULD BE LAUNCHED. ALGERIANS SAID THAT THEY
  PLANNED TO BORROW \$2-\$2.5 BILLION IN 1976 AND ROUGHLY SAME
  AMOUNT IN 1977. WORK ON EXIMBANK-FINANCED LNG I PROJECT
  APPEARED TO BE PROCEEDING WELL, BUT SONATRACH OFFICIALS
  TOLD EXIMBANK TEAM THAT THEY HAD RECENTLY REACHED CONCLUSION
  THAT WORK ON RELATED GAS TREATMENT PROJECT AT HASSI R'MEL NOT
  PROCEEDING SATISFACTORILY. ALL MEETINGS WERE VERY CORDIAL AND
  APPEARED BENEFICIAL FROM BOTH EXIM AND ALGERIAN POINT OF VIEW.
  END SUMMARY.
- 2. THREE-MAN DELEGATION FROM U.S. EXIMBANK, HEADED BY DEPUTY VICE PRESIDENT THOMAS MORAN, VISITED ALGERIA FROM JUNE 22 TO JULY 1. WITH STRONG SUPPORT FROM SONATRACH, TEAM WAS RECEIVED BY MINISTER OF INDUSTRY AND ENERGY ABDESSELAM, MINISTER OF STATE FOR PLAN ABDELLAH KHODJA AND OTHER SENIOR FINANCIAL AND INDUSTRIAL OFFICIALS. MAIN AREAS OF DISCUSSION BETWEEN EXIMBANK OFFICIALS AND ALGERIANS ARE SET OUT BELOW.
- 3. DEVELOPMENT PROGRAM: SECRETARY OF STATE FOR PLAN ABDELLAH KHODJA TOLD EXIMBANK DELEGATION THAT ALGERIA CONFIDENTIAL

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HAD REACHED A SORT OF DEVELOPMENT PLATEAU. ALGERIA'S

CAPACITY TO ABSORB NEW INVESTMENT WAS STRAINED, AND THERE WERE NOW FINANCIAL CONSTRAINTS WHERE THERE HAD BEEN NONE WHEN THE PLAN WAS LAUNCHED. AS A RESULT, ABDELLAH KHODJA SAID THAT ALGERIA HAD DECIDED NOT TO DO AS MUCH IN THE LAST TWO YEARS OF THE PLAN AS IT HAD DONE IN THE FIRST TWO YEARS. HE ADDED THAT NEITHER METALLURGICAL CENTER AT JIJEL NOR WESTERN ALGERIA STEEL COMPLEX LIKELY TO BE SIGNED DURING THE CURRENT PLAN, WHICH CONTINUES UNTIL THE END OF 1977. PLANNED AUTOMOBILE PLANT MIGHT ALSO BE "REDEFINED." OTHER MAJOR PROJECTS, HOWEVER, WOULD MOVE FORWARD IN THE SECOND HALF OF THE PLAN PERIOD. A TRUCK-MOTOR COMPLEX WOULD BE SIGNED AS WOULD PHOSPHATE PROCESSING FACILITIES AND PERHAPS PETROCHEMICAL FACILITIES. IN ALL ALGERIA WOULD SPEND \$6-\$7 BILLION ON DEVELOPMENT IN 1976 AND NO MORE THAN \$7.5 BILLION IN 1977.

- 4. COMMENTS OF INDUSTRY AND ENERGY OFFICIALS INDICATED THAT EMPHASIS IN THE SECOND HALF OF PLAN WOULD BE ON IMPROVED MANAGEMENT AND SATISFACTORY COMPLETION OF THOSE PROJECTS ALREADY LAUNCHED. OFFICIALS NOTED TO EXIM DELEGATION THAT DIRECTIVES HAD BEEN ISSUED EARLY IN 1976 WITH AIMS OF CLEARING AWAY PORT CONGESTION AND RESOLVING INTERNAL TRANSPORTATION SNARL. WHILE THESE OFFICIALS MAINTAINED NO PROJECTS WOULD BE FORMALLY ELIMINATED FROM THE PLAN AND THAT CALLS FOR BIDS AND DISCUSSIONS WOULD CONTINUE NORMALLY, THEY NOTED THAT "IMPLEMENTATION PERIOD" OF MANY PROJECTS WOULD LENGTHENED.
- 5. SECRETARY GENERAL OF MINISTRY OF INANCE MAHFOULD AOUFI ALSO PLACED EMPHASIS IN HIS TALKS WITH EXIMBANK DELEGATION ON IMPROVED MANAGEMENT OF INVESTMENT SPENDING. AOUFI NOTED THAT IBRD TEAM HAD RECENTLY CALLED FOR IMPROVED INVESTMENT CONTROL PROCEDURES. AOUFI NOTED THAT PROCEDURES WERE NOW BEING PUT INTO PLACE WHICH WOULD GIVE BANKS MORE EFFECTIVE CONTROL OVER IMPORTS. AOUFI MAINTAINED, HOWEVER, THAT IBRD HAD IN FACT NOTED THAT ALGERIA HAD ALREADY BEEN MAKING PROGRESS IN THIS AREA. HE ADDED THAT WHILE TIGHTER BANK CONTROL OVER IMPORTS WOULD MEAN MORE BUREAUCRACY IN CUSTOMS AREA, THIS WAS PRICE THAT HAD TO BE PAID.

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6. FURTURE BORROWING: ALGERIAN OFFICIALS TOLD EXIMBANK DELEGATION THAT ALGERIAN BORROWING IN 1976 WOULD BE LESS THAN GROSS BORROWING OF ALGERIA IN 1975, ESTIMATED AT \$3.3 BILLION. AOUFI PREDICTED 1976 GROSS BORROWING OF BETWEEN \$2 AND \$2.5 BILLION DIVIDED AS FOLLOWS: \$1 BILLION OF FINANCIAL CREDITS; \$1 BILLION OF SUPPLIERS CREDITS; AND UP TO \$500 MILLION "TO MAINTAIN RESERVES."

ALGERIAN OFFICIALS CONFIRMED INTENTIONS TO SEEK ADDITIONAL EURODOLLAR FINANCING IN FALL OF 1976. ESTIMATES OF AMOUNT OF FALL LOAN RANGED FROM \$400 MILLION TO \$600 MILLION.

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OMB-01 CIAE-00 INR-07 NSAE-00 (ISO) W ...... 022903

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7. MINISTER OF INDUSTRY AND ENERGY ABDESSELAM STRESSED THAT ALGERIA HAD RESOURCES TO BACK UP ITS BORROWING. ALGERIA WILL EARN \$5 BILLION FROM HYDROCARBON SALES THIS YEAR. WITH PROBABLE INCREASES IN OIL PRODUCTION AND PRICE, THIS AMOUNT WOULD RISE TO \$5.5-\$6.0 IN 1977. AMBDESSELAM'S MAIN THEME WAS THAT ALGERIA HAS AMPLE RESOURCES TO COVER THE DEBTS IT ENGAGES; HOWEVER, THE PROBLEM IS TO ASSURE THAT RECEIPTS WILL RISE FAST ENOUGH TO PERMIT BALANCE OF PAYMENTS EQUILIBRIUM. ABDESSELAM ADDED THAT IF ALGERIA COULD REACH 1982-1983 WITHOUT MAJOR FINANCIAL PROBLEMS, IT WOULD BE OVER THE HUMP IN ITS DEVELOPMENT PROGRAM.

8. STATUS OF EXIMBANK-FINANCED PROJECTS: EXIMBANK TEAM VISITED SITES OF SEVERAL PROJECTS IN ALGERIA. AT LNG I PROJECT SITE IN ARZEW, BECHTEL ENGINEERS PRESENTED CREDIBLE PICTURE OF GOOD PROGRESS AND QUALITY WORK. AT SITES OF BOTH GTE ELECTRONICS PROJECT AT SIDI BEL ABBES AND PRITCHARD GAS TREATMENT PLANT AT HASSI R'MEL, PROJECTS APPEARED STILL IN STAGE OF SITE PREPARATION.

9. IN MEETINGS WITH EXIMBANK, SONATRACH OFFICIALS WERE VERY CRITICAL OF WORK OF PRITCAHRD INTERNATIONAL CORP. AT HASSI R'MEL GAS TREATMENT PLANT, WHICH WILL

SUPPLY GAS TO LNG-I. SONATRACH PRESIDENT GHOZALI SAID HE HAD REACHED CONCLUSION THREE WEEKS PRIOR TO EXIMBANK VISIT THAT PRITCHARD'S WORK AT HASSI R'MEL WAS NOT SATISFACTORY. GHOZALI ADDED THAT CONFIDENTIAL

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UNLESS PRITCHARD COULD OFFER PROOF THAT IT HAD ABILITY TO DO JOB IN TIME REQUIRED, SONATRACH WOULD CONSIDER REPLACING PRITCHARD AS CONTRACTOR.

10. AT ALL MEETINGS, EXIMBANK DELEGATION EMPHASIZED THE INABILITY OF EXIM TO APPROVE ALL ALGERIAN FINANCING REQUESTS.
TEAM RESPONDED TO QUESTIONS ABOUT HIGHER INTEREST RATES
WHICH EXIM IS NOW REQUIRING AND EXPLAINED ON MANY
OCCASIONS EXIM DECISION TO NOT APPROVE FINANCING FOR
LNG II AT PRESENT TIME. ALL MEETINGS WERE VERY CORDIAL,
AND ALGERIANS SEEMED WELL AWARE OF PROBLEMS IN SUCH
AREAS AS CUSTOMS, ISSUANCE OF LABOR PERMITS, AND OF INTRAGOVERNMENTAL COORDINATION IN GENERAL WHICH HINDERING
DEVELOPMENT EFFORT.LYNE

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## Message Attributes

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Concepts: ECONOMIC CONDITIONS, LOANS, PROGRAMS (PROJECTS)

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